

# Using “Cited by” Information to Find the Context of Research Papers

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**Abstract.** This paper proposes a novel method of analyzing data to find important information about the context of research papers. The proposed CCTVA (Collecting, Cleaning, Translating, Visualizing, and Analyzing) method helps researchers find the context of papers on topics of interest. Specifically, the method provides visualization information that maps a research topic’s evolution and links to other papers based on the results of Google Scholar and CiteSeer. CCTVA provides two types of information: one type shows the paper’s title and the author, while the other shows the paper’s title and the reference. The goal of CCTVA is enable both novices and experts to gain insight into how a field’s topics evolve over time. In addition, by using linkage analysis and visualization, we identify five special phenomena that can help researchers conduct literature reviews.

**Keywords:** Automatic meta-analysis, Human factors, Link mining.

## 1 Introduction

Scholars and students face several problems when they start a research project. The first problem is information overload. Compared with the traditional means of reviewing literature, the World Wide Web (WWW) has wrought enormous changes in the way information is provided. As a result, the sheer amount of information can be overwhelming at times. Thus, how to help researchers find information they need has become a critical research issue.

The second problem is information organization. Although search engines are easy to use, they do not provide tools to help filter, interpret, and organize individual items of information. Jacobson & Prusak [1] found that employees of business enterprises spend more than 80% of their time and effort eliciting, interpreting, and applying knowledge, while actually searching for knowledge only occupies 15% of their time. In academic work, information organization is also important in helping researchers find the context of a research topic. Scholar tools, such as Google Scholar provide a great deal of information; however, researchers do not have time to browse documents one by one.

Despite the rapid increase in the volume of conference and journal publications, the WWW makes accessing such documents relatively easy. In this paper, we propose a

novel method that integrates information search tools for scholarly publications and identifies the dynamic relationships in a research domain. We focus on systems that map the evolution of a research topic using the condensed result sets from Google Scholar and CiteSeer.

The remainder of this paper is organized as follows. In Section 2, we review several related papers and systems, and discuss our data schema. In Section 3, we define our research questions and explain our methodology. In Section 4, we discuss five phenomena that can help researchers conduct literature reviews. We also detail the results of experiments on the dataset compiled from Google Scholar and CiteSeer. Finally, in Section 5, we present our conclusions.

## 2 Literature Review

Bibliographic management, citation indexing/extraction, and co-authorship analysis are important research topics in many fields. To the best of our knowledge, the first paper to propose the use of citation indexing for historical research was published in 1955 [3]. Since then, many researchers have used 2D graphs to demonstrate the relationship between scholarly papers and the evolution of research fields, as shown by the example in Fig. 1. Citation analysis has also become an important research topic in the field of information extraction. Giles et al. [4] developed a tool called CiteSeer [2], which can parse citations, identify citations of the same paper in different formats, and identify the context of citations in the body of an article. Lin et al. [6] used novel network paths to find information of interest. For example, they used bibliographic citation data from the Open Task of the 2003 KDD Cup to analyze and answer questions like: “Which people are connected to C.N. Pope?”

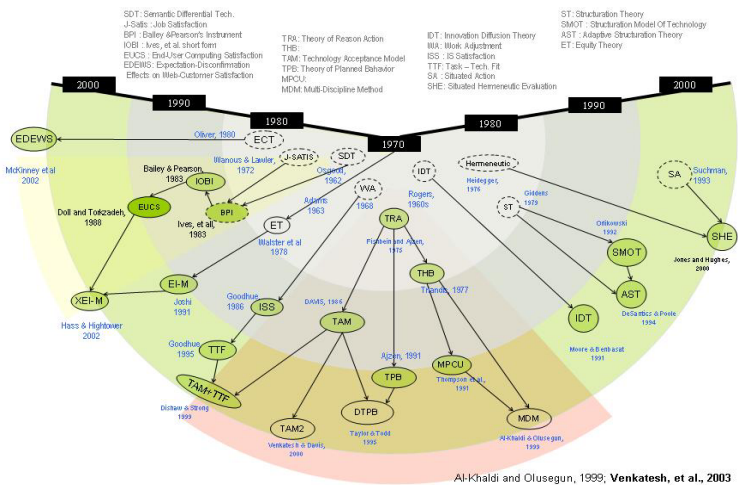


Fig. 1. Historical overview of Information System Evaluation (ISE) research streams

**Table 1.** Comparison of information provided by Google Scholar & Citeseer

	Citeseer	Google Scholar
Domain	Focus on computer science	General (Web, Digital Library, Publisher)
Items	Title name Paper Link Author name Journal/conference name Abstract Cited by Similar documents Active bibliography Similar documents based on text Related documents from co-citations BibTeX entry Citations Years of citations(Graph)	Title name Paper Link Author name Journal/conference name Snippet Cited by Links to British Library Direct, where the paper can be purchased Links to Web search Related articles
Characteristics of Information Provided	Provides rich historical information	Provides information about what happened after a paper was published
Constraint	N/A	Constrained at 1,000 entries

Smeaton et al. [7] analyzed the content of papers published in SIGIR proceedings to identify research trends. Their objective was to determine the topics that appear most frequently; however, they did not visualize the results or include any citation analysis. Nascimento et al. [8] constructed a co-authorship graph of all the papers published by SIGMOD between 1975 and 2002. Lee et al. [9] developed a visualization tool called PaperLens, which allows researchers to identify the trends and topics in a field.

Fortuna et al. [10] found that extracting the main concepts from documents using techniques like the Latent Semantic Index (LSI) yields more useful visualization results. For example, given a set of descriptions of European Research projects (6FP), one can find the main areas that these projects cover, e.g., the Semantic Web, e-learning, and information security.

In this section, we discuss the use of scholar tools to find information of interest and compare various tools. Scholar tools are programs that enable users to search the Web for articles in academic journals and databases. The following are some of the most popular tools: Google Scholar [1], OAIster [11], Windows Live Academic Search [12], Citeseer [2], and DBLP [13]. There are also several digital libraries, such as the ACM Digital Library [14], IEEE Xplore [15], Arxiv.org [16] and PubMed [17]. These libraries provide various kinds of information, e.g., article names, author names, papers linked to journals and conference proceedings, references, abstracts, and keywords. We conduct a data analysis of “Google Scholar” and CiteSeer, as shown in Fig. 2 and Fig. 3. We compare the information provided by “Google Scholar” and CiteSeer in Table 1. The most widely used features are author, paper



Fig. 2. Data Analysis of Google Scholar



Fig. 3. Data Analysis of CiteSeer

title, and publisher’s information. To trace a theory’s evolution and data convergence, we determine the relationships between an original paper and papers that have cited it and use the result to form our data schema.

### 3 Empirical Study and Research Method

We use research publications for our empirical study. Before the advent of the WWW, researchers had to expend a great deal of effort searching for papers to learn about developments in their field. When they started a research topic, they had to depend on one or two journals and review all the papers to find relevant information. In contrast, the WWW enables researchers to access e-journals, personal publication

lists, and other important information with relative ease. However, the availability of large volumes of information has caused an “information explosion”, which poses tremendous challenges in terms of the intelligent organization of data and visualization.

### 3.1 Research Questions

We use Teece et al.’s “Dynamic Capabilities” theory [18] as the basis of our empirical investigation. As with any field of study, we need to address the following research questions:

RQ1: “How can we determine which papers we should review?”

RQ2: “How can we discover the evolution of a specific domain?”

RQ3: “Does the “cited by” number mean a highly cited paper is very important?”

RQ4: “Is there a tool that can locate the information we require?”

### 3.2 The Proposed Method - CCTVA

To address the above questions, we have developed a method called CCTVA (Collecting, Cleaning, Translating, Visualizing, and Analyzing), which is comprised of the following five processes.

**Collecting:** To obtain “cited by” information, we used two scholar search tools, Google Scholar and CiteSeer. We developed a focused spider to crawl Google Scholar’s data and translated CiteSeer OAI Compliance (<http://citeseer.csail.mit.edu/oai.html>) into our repository with our schema, as shown in Fig. 4. As a result, we obtained 15,717 records from Google Scholar.

id	Paper	PaperTitle	PaperTitl	paper/pape	paperCites	pap	Authors	Source	Location
133	17955	Dynamic capabilities: what are they?	/url?sa=1	9 個紙 /sch 被引用	885 次	/scl	KM Eisenhardt, JA Ma	Strategic Management Journal, 2000	doi.wiley.co
133	17955	企業核心能力: 理論溯源與邏輯結構剖析	/url?sa=1	2 個紙 /sch 被引用	110 次	/scl	王毅, 陳勁	管理科學學報, 2000	萬方資料資源
134	17955	Knowledge of the firm and the evolution	/url?sa=1	9 個紙 /sch 被引用	613 次	/scl	B Kogut, V Zander	Journal of International Business St	pubgravejour
135	17955	Creating and Managing a High-Performan	/url?sa=1	18 個紙 /sch 被引用	461 次	/scl	JH Dyer, K Nobeoka	Strategic Management Journal, 2000	doi.wiley.co
136	17955	Value creation in e-business	/url?sa=1	18 個紙 /sch 被引用	405 次	/scl	R Amit, C Zott	2000	doi.wiley.co
137	17955	Strategy Research: Governance and Comp	/url?sa=1	5 個紙 /sch 被引用	391 次	/scl	OE Williamson	Strategic Management Journal, 1999	doi.wiley.co
138	17955	企業競爭優勢來源及其戰略選擇	/url?sa=1	2 個紙 /sch 被引用	41 次	/scl	李海峽, 黃輝華	中國工業經濟, 2002	維普資訊
139	17955	Deliberate Learning and the Evolution	/url?sa=1	14 個紙 /sch 被引用	317 次	/scl	M Zollo, SG Winter	Organization Science, 2002	styponlink.c
140	17955	公司治理, 內部控制, 組織結構互動關係研	/url?sa=1	none none 被引用	33 次	/scl	程新生	會計研究, 2004	維普資訊
141	17955	我國企業核心能力實踐研究	/url?sa=1	3 個紙 /sch 被引用	38 次	/scl	王毅	管理科學學報, 2002	萬方資料資源
151	17955	Knowledge transfer: A basis for compet	/url?sa=1	4 個紙 /sch 被引用	267 次	/scl	L Argote, P Ingram	Organizational Behavior and Human De	dslib.mis.c
152	17955	Bridging Ties: A Source of Firm Hetero	/url?sa=1	6 個紙 /sch 被引用	217 次	/scl	B McEvily, A Zaheer	Strategic Management Journal, 1999	doi.wiley.co
153	17955	Toward a synthesis of the resource-bas	/url?sa=1	4 個紙 /sch 被引用	196 次	/scl	R Mahadeo	Strategic Management Journal, 2001	doi.wiley.co
154	17955	Research partnerships	/url?sa=1	4 個紙 /sch 被引用	195 次	/scl	J Hagendoorn, AM Link	Research Policy, 2000	arxiv.unina
155	17955	International Expansion by New Venture	/url?sa=1	2 個紙 /sch 被引用	176 次	/scl	SA Zabra, RD Ireland	The Academy of Management Journal, 20	JSTOR
156	17955	Integration and Dynamic Capability: Ev	/url?sa=1	none none 被引用	176 次	/scl	MA IANKIIT, KIMB CLAR	Industrial and Corporate Change	Oxford Univ F
157	17955	Towards a competence theory of the reg	/url?sa=1	5 個紙 /sch 被引用	171 次	/scl	C Lawson	Cambridge Journal of Economics, 1999	cje.oupjourn
158	17955	Direct and moderating effects of human	/url?sa=1	none none 被引用	168 次	/scl	MA Hitt, L Bierman,	Academy of Management Journal, 2001	om.pace.edu
159	17955	Research and research in strategic manag	/url?sa=1	5 個紙 /sch 被引用	146 次	/scl	RE Hoskisson, MA Hit	Journal of Management, 1999	jom.sagepub.c
160	17955	Beyond local search: boundary-spanning	/url?sa=1	6 個紙 /sch 被引用	144 次	/scl	L Rosenkopf, A Nerka	Strategic Management Journal, 2001	doi.wiley.co
161	17955	Human resources and the resource based	/url?sa=1	4 個紙 /sch 被引用	144 次	/scl	PM Wright, BB Dunfor	Journal of Management, 2001	jom.sagepub.c
162	17955	The Satisficing Principle in Capability	/url?sa=1	4 個紙 /sch 被引用	143 次	/scl	SG Winter	Strategic Management Journal, 2000	doi.wiley.co
163	17955	Product sequencing: co-evolution of kno	/url?sa=1	10 個紙 /sch 被引用	138 次	/scl	CE Helfat, KS Raubit	Strategic Management Journal, 2000	doi.wiley.co
164	17955	Transaction Cost Economics: How It Wor	/url?sa=1	13 個紙 /sch 被引用	134 次	/scl	OE Williamson	De Economist, 1998	Springer
165	17955	Capabilities, cognition, and inertia: /	/url?sa=1	5 個紙 /sch 被引用	134 次	/scl	M Tripsas, G Gavetti	Strategic Management Journal, 2000	doi.wiley.co
166	17955	Managing organisational knowledge by d	/url?sa=1	7 個紙 /sch 被引用	130 次	/scl	M Bontis	International Journal of Technology I	Inderscience
167	17955	Resource-based theories of competitive	/url?sa=1	3 個紙 /sch 被引用	131 次	/scl	JE Barney	Journal of Management, 2001	jom.sagepub.c
168	17955	Understanding dynamic capabilities	/url?sa=1	4 個紙 /sch 被引用	130 次	/scl	SG Winter	Strategic Management Journal, 2003	doi.wiley.co
169	17955	Alliance capability, stock market resp	/url?sa=1	4 個紙 /sch 被引用	127 次	/scl	F Kale, JH Dyer, H S	Strategic Management Journal, 2002	doi.wiley.co
170	17955	Avoiding Complexity Catastrophe in Coe	/url?sa=1	4 個紙 /sch 被引用	123 次	/scl	B McKeilwey	Organization Science, 1999	JSTOR
3645	17955	基於知識的動態能力演化模型研究	/url?sa=1	2 個紙 /sch 被引用	11 次	/scl	董依武, 黃江朝, 陳	中國工業經濟, 2004	維普資訊
3646	17955	NEBIC: A Dynamic Capabilities Theory	/url?sa=1	14 個紙 /sch 被引用	47 次	/scl	BC Wheeler	Information Systems Research, 2003	styponlink.c
3647	17955	The organizational impact of technol	/url?sa=1	8 個紙 /sch 被引用	46 次	/scl	M Chesbrough	Industrial and Corporate Change, 1996	ibk.ac.uk
3648	17955	Competence-building, technology fusion	/url?sa=1	none none 被引用	45 次	/scl	DT Lei	International Journal of Technology I	Inderscience
3649	17955	International Entrepreneurship: The Cu	/url?sa=1	none none 被引用	46 次	/scl	SA Zabra, G George	Strategic Entrepreneurship: Creating	instruction.b

Fig. 4. Raw data in the repository

**Cleaning:** The purpose is to construct a temporal matrix from the cleaned bibliographic dataset. In this stage, our hypothesis is that there must be a paper that is particularly important in each research field. Most researchers cite an important paper in their published works. We call that paper the *root paper*. In our empirical study, we found that Teece’s “Dynamic capabilities and strategic management” paper [18] had the highest citation rate (2,928). Hence, we adopted it as the root and used the 2,928 papers that cited it as correlation elements to find the relations.

**Translating:** To form an  $N \times N$  correlation matrix, the correlation matrix can be reduced to a *Partially Ordered Set* (or poset) that contains a partially order relation. The relation formalizes the intuitive concept of the ordering, sequencing, or arrangement of the set’s elements.

**Visualizing:** The objective is to translate a matrix into a network. We use AT&T’s Graphviz (<http://www.research.att.com/sw/tools/graphviz>) format to visualize the result. In the operation, we provide two functions to facilitate the analysis. The first function allows users to scale the number of papers. Users can specify a number ( $n$ ) (Top  $n$ ), which represents the most frequently cited papers. The system will then analyze the percentages of each paper’s “cited by” number among the Top  $n$  papers. The other function is called grouping. When a user moves the mouse on to any node or inputs a search query, the system will group the related papers by changing the color of the font. This function helps researchers find the context of papers more easily. Fig. 5 and Fig. 6 show the network topology of the top 100 and 200 papers respectively.

**Analyzing and Weighting:** This function allows users to sort papers by the year of publication, or “cited by number” information, or specify some conditions like “select

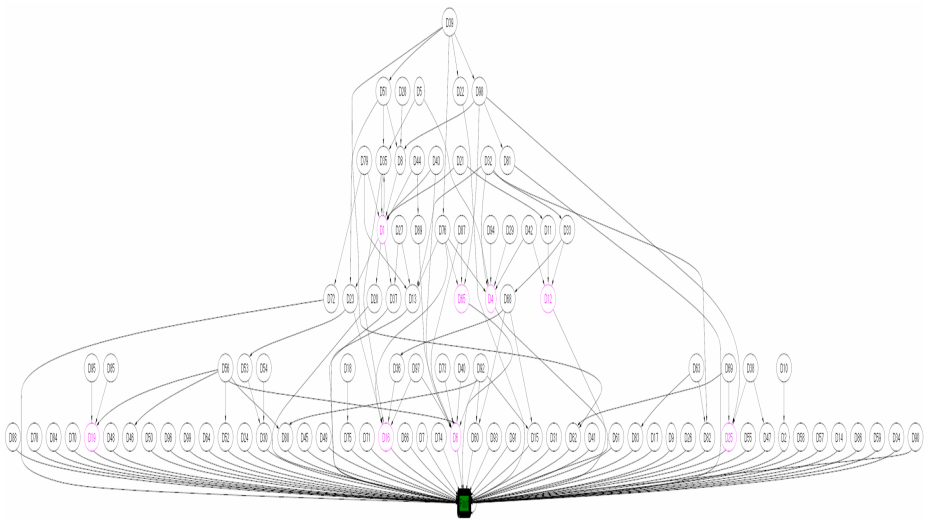


Fig. 5. The network topology of the top 100 papers

top  $M$  cited by number” papers or find papers with more than  $N$  links. For example, Fig. 5 shows the results for the case of the “Top 100 papers with more than three links”. We found that D1, D4, D6, D12, D16, D19, D25, and D65 are more important than the other papers.

## 4 Result Analysis and Discussion

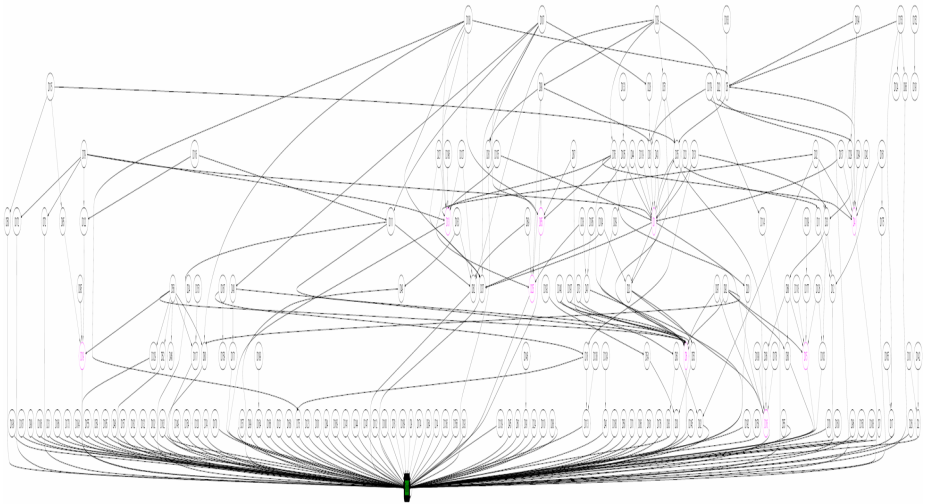
We use the theory of Social Network Analysis (SNA) to analyze the cited-by graph. The theory views social relationships in terms of nodes and ties. By using the number of links as the condition, we observed several phenomena in the visualization results, as shown in Fig. 5 and Fig. 6.

### 4.1 Cited-by Data Analysis: Social Network Analysis

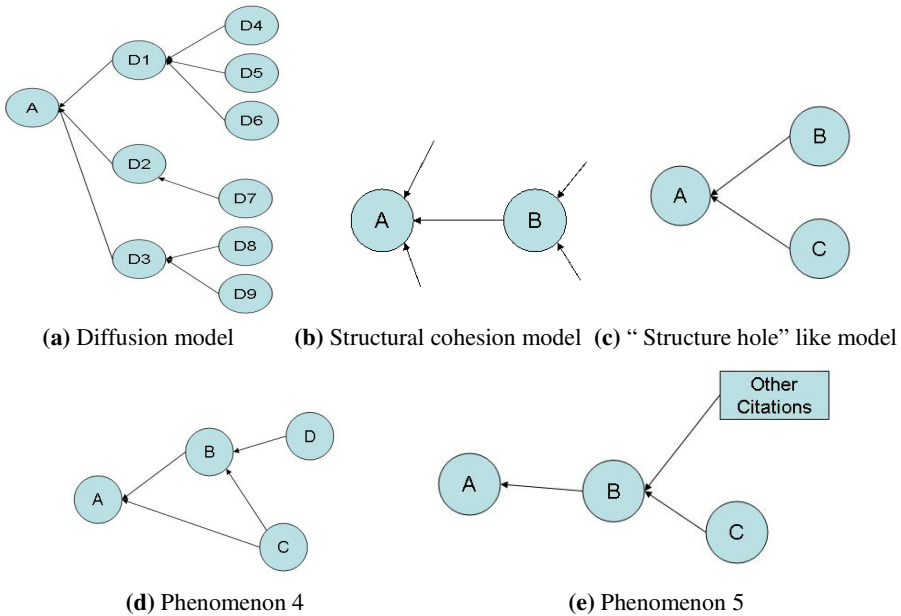
By changing the scale of the correlation matrix and linkage, we observed the following five phenomena.

**Phenomenon 1:** If paper A is cited by different groups, it means this node has several branches; that is, it is not a single node. No matter whether A’s “cited by” number is high or low, the paper is very important, as shown in Fig. 7(a). If A is widely quoted by researchers in different areas, we call this phenomenon a *diffusion model*. The real cases are shown in Fig. 5 and Fig. 6, i.e., D0, D1, D8, etc. Specifically, D0 is the original paper written by Teece et al. [18]. We find that if a node has more branches, extending from it, then it is more important than the other nodes.

**Phenomenon 2:** If paper A is cited by Paper B, and both papers have high “cited by” numbers, then A and B are both important, as shown in Fig. 7(b). This model is very



**Fig. 6.** The network topology of the top 200 papers



**Fig. 7.** Cited-by data analysis: Social Network Analysis

similar to the “Structural Cohesion” model. The real cases shown in Fig. 6 are D1-D8, D4-D5, D16-D35. We observe several trends starting from the root, which means the research topic of “dynamic capabilities” has evolved into several subgroups. D1-D8 focus on *organization learning*; D4-D5 focus on the relationship between *dynamic capabilities* and *performance of a firm*; and D16-D35 focus on the relationship between *dynamic capabilities* and *innovation*.

**Phenomenon 3:** If paper A is cited by papers B and C, and both B and C have high “cited by” numbers, it does not matter whether A’s “cited by” number is high or low because it is very important, as shown in Fig. 7(c). This phenomenon is similar to the “Structure Hole” theory in social network analysis. The cases shown in Fig. 6 are D1, D23, and D51. Note that D23 is Helfat & Raubitschek’s paper [19], which addresses the relationship between knowledge, capabilities, and products.

**Phenomenon 4:** In Fig. 7(a), paper A is cited by papers B, C, and D, and papers A and C have high “cited by” numbers. This means that some papers cited A and C, but not B. Meanwhile, if paper D has a small “cited by” number, but it cites A and B, then paper B is important in some cases.

**Phenomenon 5:** We add more information, such as the value of the original paper’s “cited by number,” or we subtract the paper cited in the root paper, as shown in Fig. 7(e). If paper B has a high citation rate, but it does not have a high linkage in our results (shown in Fig. 5 and Fig. 6), then B may be important in another domain. Papers D11, D14, and D17 are the real cases, as shown in Fig. 6.

## 4.2 Discussion

By applying visualization to the different scales of the matrix elements and the linkage frequencies, some of which are shown in Figs. 5 and 6, we obtain the statistical results listed in Table 2. The results, which are based on “keyword search” and “cited by number” queries, provide a different view of the original correlation table described in Section 2. We find that the “cited by” number is not the only important evaluation criterion for deciding whether a paper is important. Some papers with high citation rates, such as D11 (cited 267 times), D14 (Cited 195 times), and D17 (cited 171 times) are not important in the visualization result. This answers the question: Does “cited by number” mean a paper is very important?

In addition, if we consider the “Structural cohesion” phenomenon, we find that several groups, e.g., D1-D8, D1-D105, D4-D5, D6-D40, D16-D35, and D30-D52-D23 are independent of the other papers. This answers the question: How can we discover the evolution of this domain?

By using linkage frequency analysis, we find that some nodes in Figs. 5 and 6 and some items in Table 2 are important in this domain. This answers the question: How can we determine which papers we should review?

Finally, we provide a user interface (shown in Fig. 8) to help researchers conduct literature reviews using CCTVA. The researcher can use the “search for a paper”, “select a paper from the list”, “move the mouse to select a node” functions to find the context of a research field. When a node in the panel is selected, the system will show related nodes and information.

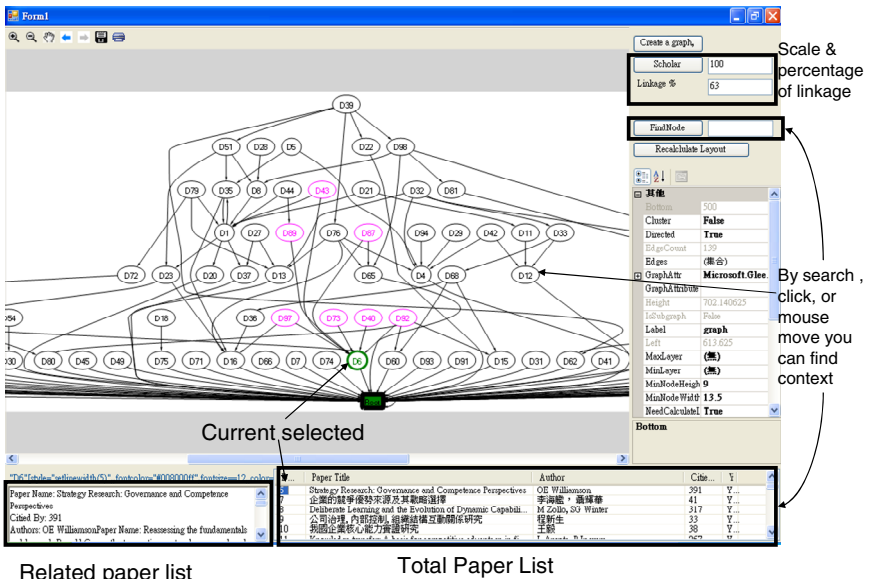


Fig. 8. The CCTVA system

**Table 2.** The query results

ID	Author	Title	Cited by number	Top 100, Links >3	Top 200, Links > 4	Top 300, Links> 5
D1	KM Eisenhardt, JA Martin	Dynamic Capabilities: What are they?	865	1	1	1
D4	JH Dyer, K Nobeoka	Creating and Managing a High-Performance Knowledge-Sharing Network: The Toyota Case	461	1	1	1
D5	R Amit, C Zott	Value creation in e-business	405		1	1
D6	OE Williamson	Strategy Research: Governance and Competence Perspectives	391	1	1	1
D8	M Zollo, SG Winter	Deliberate Learning and the Evolution of Dynamic Capabilities	317		1	1
D12	B McEvily, A Zaheer	Bridging Ties: A Source of Firm Heterogeneity in Competitive Capabilities	217	1		1
D13	R Makadok	Toward a synthesis of the resource-based and dynamic-capability views of rent creation	199		1	1
D15	SA Zahra, RD Ireland, MA Hitt	International Expansion by New Venture Firms: International Diversity, Mode of Market Entry, ...			1	
D16	M IANSITI, KIMB CLARK	Integration and Dynamic Capability: Evidence from Product Development in Automobiles and Mainframe ...	176	1	1	1
D19	RE Hoskisson, MA Hitt, WP Wan, D Yiu	Theory and research in strategic management: Swings of a pendulum ...	146	1	1	
D22	SG Winter	The Satisficing Principle in Capability Learning	143			1
D25	M Tripsas, G Gavetti	Capabilities, cognition, and inertia: evidence from digital imaging	134	1	1	1
D37	S Karim, W Mitchell	Path-Dependent and Path-Breaking Change: Reconfiguring Business Resources Following Acquisitions in ...	97			1
D65	D Holbrook, WM Cohen, DA Hounshell, S Klepper	The nature, sources, and consequences of firm differences in the early history of the semiconductor ...	63	1	1	1
D75	TH Brush, KW Artz	Toward a Contingent Resource-Based Theory: The Impact of Information Asymmetry on the Value of ...	53			1

## 5 Conclusion

In this paper, we propose a novel method called CCTVA (Collecting, Cleaning, Translating, Visualizing, and Analyzing) to help researchers find the context of papers on topics of interest. The method also enables users to gain insight into how a field’s topics have evolved over time.

The contribution of this paper is three fold. First, the proposed CCTVA method helps researchers find the context of a research field and reduces the complexity of citations. Second, we generalize five phenomena to help researchers find important papers. The observed phenomena can help users explore the evolution of a research field, and find the most frequently referenced papers and the most published authors in that field. Finally, we provide an interface to help researchers find a topic’s branches in a research field and select the branch of interest.

In our future work, we will add some algorithms to help users find more information like co-authorship, keywords, and key phrases in papers. We will also use text mining techniques to analyze papers in order to extract more information about the contexts of the papers.

## Acknowledgments

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13. DBLP, <http://dblp.uni-trier.de/db/index.html>
14. ACM Digital, Library, <http://portal.acm.org/dl.cfm>
15. IEEE Xplore, <http://ieeexplore.ieee.org/Xplore/dynhome.jsp>
16. Arxiv.org, <http://arxiv.org/>
17. PubMed, <http://www.pubmedcentral.nih.gov/>
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